# QUICK START GUIDE

Yes Weave

Dear Customer,

We will like to take this opportunity to welcome you to the Yes Weave team.
If you are reading this, then chances are you have you have an interest in selling our hair and would love to earn some extra money either part or full time through selling our amazing hair products.

Whichever your choice is, as you read through this welcome pack, we strongly advice you apply all the tips and tricks you learn to get started. Remember knowledge is power, but applied knowledge is what really leads to success. We hope you will find all the information in this guide useful and remember to get in touch any time you have any issues or problems whatsoever and our amazing team will be more than happy to help you.

The Yes Weave Team

www.yesweave.com

# IMPORTANT INFORMATION?

If you are reading this guide, then chances are you have already purchased our business starter kit. You should have downloaded your marketing tools, customer order sheet, easy accounts spreadsheet, and this quick start guide.

At this point we have already received your order and should normally get in touch with you within 12-24 hours to confirm next steps.

However we strongly advice you complete the VIP form (if not already done so) by **CLICKING HERE**. This will enable us to start creating your website asap as well as prepare your package for shipment.

Therefore it is important that you please provide a valid delivery address, email, mobile phone number and domain name (if you have any) so we can start setting things up for you.

# BRIEF INTRODUCTION TO COMPANY

Founded in 2015, Yes Weave is a UK based hair business that specialise in selling high quality virgin Brazilian, Peruvian, Malaysian and all types of human hair weaves & extensions at affordable wholesale prices.

To ensure you get the best hair at the lowest possible price, all our hair is sourced directly from our manufacturers ensuring you receive the best unprocessed hair straight from the source; NO middle man ship or processing involved.

Ok enough of that let’s move to the interesting part.....

# HOW DO YOU EARN?

Please note that we do not pay you any monthly salary but rather you earn through your website. You should be able to start earning as soon as your website is up and running. Here's a quick breakdown on how it works;

1. A Customer Buys hair of $150 directly through your website and pays the money into your paypal account instantly. Your website will be linked with your paypal account.

2. You then place the same order with us at our Discounted Distributor Wholesale store at www.sales.yesweave.com only paying us the cost price of say $90 and keying in your customers shipping details at checkout.

3. We process and ship the order directly to your customers with your own business information. So they will never know your hair came from Yes Weave.

4. You sit back and earn your **$60** profit ( $150 - $90).
So your job is really just advertising your brand and letting us handle all the hardwork for you. Plus you still get to enjoy wholesale prices with no requirement to invest a lot of money buying hair inventory beforehand.

Remember the prices on our discounted store are wholesale prices and lower than prices in your own store, meaning you have the possibility of earning even more. You can even increase the prices on your own website if you want to make even more money. It's really up to you.

# WHERE TO SELL THE HAIR

We provide all our distributors with websites so they can easily advertise and start receiving payments immediately. Once you purchase this kit, it should take us approximately 48-72 hours to prepare your website completely. This however depends on how fast you get back to us with the information we need.

Once you have your website up and running, you can start advertising your business using our amazing **Marketing Tools** *(which can be downloaded in the VIP Area).*

All our websites come with preloaded products and prices similar to what we have at that given time. So you can edit or increase the prices on your own website at any point you chose to. However do not decrease the prices because this will mean you earn less.

# HOW DO I RECEIVE PAYMENTS

All the hair purchased from your website will be paid directly into your paypal account. When we create your website, we will make sure we link the payment details directly to your paypal account. We will use the paypal account you used when you purchased our kit. This way it would be easy for you to pay us when customers make payments.

If you prefer using a different paypal account for your payments, please email us immediately and we will get this changed for you on your website.

If you sell to people directly, then you can also receive cash payments. However you will have to deposit the funds it in your bank account in-order to be able to pay us so we can ship the order.

# WHAT HAPPENS AFTER CUSTOMER BUYS?

When a customer finally places an order, all you have to do is place the same order via our  Discounted online shop at www.sales.yesweave.com  keying you or your customers shipping details depending on where you want the products shipped.

Remember you are paying us only for price on our website minus your profit. e.g If the customer buys hair for $150 from your website, the same hair will always cost lower on our discounted store e.g $90, meaning you only have to pay us the $90 for the same hair, and $60 is yours to keep.

We then ship the order to your customer (with your own brand name). We also provide you with tracking details to give your customers. This means customers will never know it came from us (unless of course you tell them).

# SHIPPING & DELIVERY

All our orders are delivered to customers within 5-7 working days, however could take up to 10 days during holiday periods. Once shipped, you will receive a tracking number which can enable you to check on order status and delivery times. You can then give this to your customer OR track it for them and keep them posted on the status.

# REFUNDS

If for any reason your customer is unhappy with their order, please email us within 7 days of goods received at support@yesweave.com and we will assist you further.

**PLEASE NOTE:** Make sure your customers are aware that refunds will only be processed within 7 days and they are responsible for cost of sending hair back to us.

# HOW DO I START SELLING

Without customers your business is nothing meaning you would NOT make any money. Once you have your website up and running, you can start selling our hair whilst you hair bundles are on their way.

We have attached a file which contains our **"Marketing Tools"** and should provide you all the instructions needed to start attracting customers to your business immediately.

# WHAT NEXT?

You should receive email & text communications from our support team shortly advising you on next steps.

Once again welcome to Yes Weave and we look forward to helping you create a long term profitable hair business for yourself. Remember if you put hard-work in, you get rewards. So go and start making some money and see you on the other side.

Lastly always remember we are here to help you whenever you need any further help.

To Your Business Success

**Yes Weave Team**

www.yesweave.com

Email: support@yesweave.com